

Climate Leaders:

a campaign proposal

Updated May, 2017

Chris Winter

Climate Action Canada



Summary

This is how we build a nation of climate leaders



with an elegant and flexible five-star rating system to cover all business, groups, and individuals



and help build momentum for a better future for Canada.

Climate Leaders

A campaign to promote climate leadership by businesses and individuals.

Climate leaders is a self-assessed, five-star rating system on climate action. The goal is to create a nation of climate leaders – each in their own way and for their own reasons.



Climate Leaders for Business is a self-assessed fivestar rating. Businesses are encouraged to complete a climate action plan and display the window cling.

The campaign can be run via a local, provincial, or national business association, or a company with multiple stores.

Climate Leaders for Homes is a challenge and worksheet that encourages people to find climate solutions that will also enhance their quality of life.

The campaign can be run via a community group, ratepayer association, or any local, provincial, or national membership association.





The two sides to the campaign work together to promote local businesses and to help people find products and services to help them take action.

Climate Leaders for Business

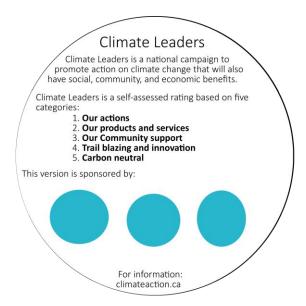
The campaign features a 3" x 6" window cling (or 4" x 6" depending on sponsor logos). This a long-term campaign that will have high visibility in the community and help local businesses and organizations promote the products and services that will help people take action on climate solutions, as well as the projects that will contribute to a more complete community.

FRONT



Three variations will be printed with 3, 4, and 5 stars. A minimum of 3 stars is required to display the sign as a climate leader. The design can be the generic national design, or it can be integrated into municipal branding for climate action or green living.

BACK



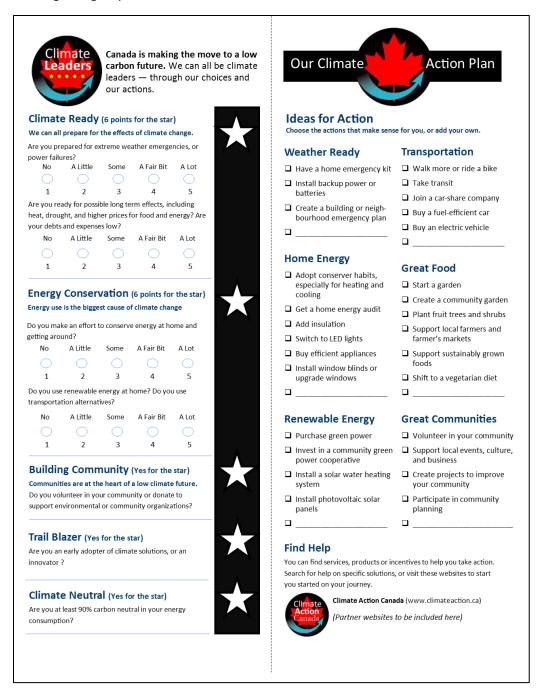
Businesses will be encouraged to fill out a Climate Action Plan (see next page) or have a page on their website detailing their actions. The size of the plan and level of commitment will vary according to the size and type of business.

Each business rating is backed up by a Climate Action Plan, scaled to the size and activities of the business. Most large businesses will have a full climate and energy plan, which should be available on their website. At the other end of the spectrum, local stores and businesses can complete a simple one-page plan to highlight their actions. The plans can be displayed on the business premises.

_

Climate Leaders for Homes

A single card can combine both the climate leadership assessment and an action plan. This is a sample card that can be used for community meetings, for association memberships, or as an outreach campaign by resident's associations or local green groups.



An individual climate plan can be posted on the fridge as a reminder.

There are a number of promotional products that can be used as a thank-you, or to help promote climate action.

We support climate action	Window cling or sticker Most people would rather have a statement of support than to be called a "climate leader"
This is climate action	Action stickers Stickers for bicycles, skateboards, backpacks, or for use on signs for community gardens and other projects.
Canada	T shirts Great for promoting community action plans and fundraising.

Outreach

The best way to build a nation-wide commitment to climate leadership is by involving as many different groups as possible.

Climate Leaders is designed for as a movement-based marketing campaign. The material can be easily "adapted and adopted" by different organizations for use with their membership or community.

These are some of the many types of organizations that could offer the campaign to their members:

Climate Leaders for Business

- business associations
- Business Improvement Areas
- Chambers of Commerce
- major companies (e.g. retail chains)
- community groups (e.g. green groups, residents' associations)

Climate Leaders for Individuals

- environmental groups
- professional associations (e.g. farmers, labour, planners, etc)
- cultural associations
- faith associations
- schools and universities
- community groups (e.g., green groups, residents' associations)

integrated campaigns

- provincial and/or federal governments
- municipalities
- community networks or a local lead group

The campaign design can be adapted to fit local branding, and the content and supporting information can be tailored to emphasize solutions that are relevant for the intended audience.

Budget Estimates

A Climate Leaders campaign can be run for very little cost as a stand-alone project, or it can be integrated with existing marketing and promotional budgets to maximize the impact. There is no single campaign budget, rather a number of budget options depending on the level and scope of the campaign.

Campaign Development

The first step is to develop the core campaign material – a campaign kit that can used as is, or adapted to specific audiences or to fit with existing climate campaigns and branding. The budget for this phase includes:

- consultation and consensus building on the campaign material (rating system and supporting documentation)
- graphic design and printing of campaign material
- pilot project testing
- campaign launch and marketing

Regional campaign

The second step is to adapt the campaign to regional audiences, such as provinces, municipalities, major corporations, and non-profit associations. Adapting the campaign can be as easy as adding in partner logos, or as complex as integrating the design within an existing marketing campaign.

Distribution Partner

Any local group, or community network, can plug and play either the core campaign or a regional version. The budget will vary depending on whether a unique version is produced, and whether it is conducted with volunteer outreach or contract staff.

Physical Costs

Here are some budget estimates for a community campaign. Be sure to check with a local supplier before finalizing your budget.

These are the approximate cost of window cling for businesses or home:

100 - \$ 450 500 - 1,850 1,000 - \$3,150

Stickers can be printed for about \$500 for a roll of 1,000.

T-shirts can be produced for around \$10 a shirt.

For neighbourhood-based campaigns a staff person or volunteers will be necessary to visit all the stores to drop off campaign literature and explain the self-assessment process, and to follow up with window cling.

For membership groups, the material can be included in handouts or mailings to members. Staff or volunteer time would be required to follow up with individuals as needed.

Interested?

For more information, contact:

Chris Winter
Climate Action Canada
www.climateaction.ca
chris@climateaction.ca